

# ALLAN BLOCK LANDSCAPES

Newsletter for the Landscape Professionals

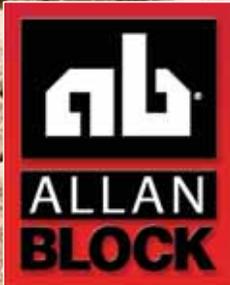
Issue 17



## Inside:

- ◆ Tame an Unruly Hillside
- ◆ Allan Block's #1 Resource - [allanblock.com](http://allanblock.com) - Available 24/7
- ◆ Benefit from Allan Block Contractor Training

# Unruly Hillside Turned Vacation Retreat



Manufactured  
by Basalite,  
Denver, CO

AB Europa  
Collection

In their new Centennial, Colorado home, the Brock family faced the challenge of taking their backyard from one big hillside and turning it into an exotic retreat that they could enjoy for years to come.



style to work with the overall look and theme of the project. "We had used Allan Block on several other projects and have always been satisfied with the outcome. It seemed to be exactly what the customer was looking for."

surrounding neighbors were contacted and with their cooperation, the contractor was able to access the site from the adjoining properties. Having easier access to the site made short work of the construction process and the Brock family's retreat, walls, pool and seating areas took just a little over 6 months to complete.

With neighbors sitting much higher all around them, the Brock's needed a way to turn their slopes into more useable space. They also wanted to be able to bring the feel of their favorite place, Cabo San Lucas, to their home in Colorado. They contacted a local contractor, Environmental Designs Inc., who recommended the AB Europa Collection for its functionality and

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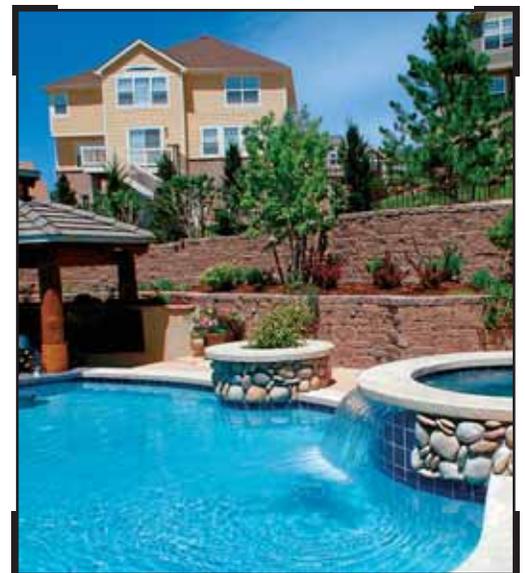
The overall project design incorporated terraced walls to manage the slopes and created seating areas near the pool and outdoor kitchen. Using brightly colored tiles, and natural stones to accent the warm colors of the AB Abbey Blend walls, their exotic feel came to life.

Mr. & Mrs. Brock couldn't be more pleased with the way their yard has turned out, "We are so happy, we love the way the walls have opened up the space. Now we have Cabo San Lucas right here in our own backyard!"

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The Brock's - homeowners

In order to get started on the project, the contractor had to address the biggest challenge on the site, little to no access. After surveying the area and identifying the lot lines, it became apparent that they would need to get approval to get into the site. The



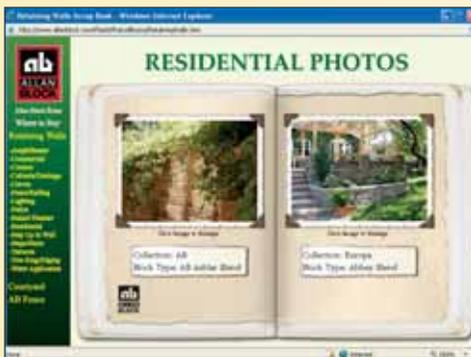
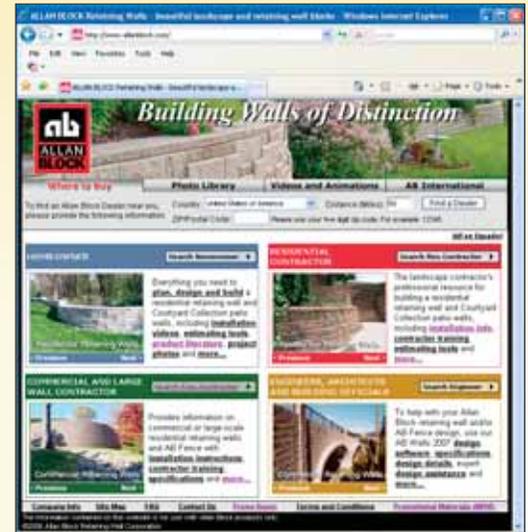
# Check Out Allan Block's #1 Re

The [allanblock.com](http://allanblock.com) website is packed full of everything you need to plan, design and build with Allan Block products. From our retaining wall collections to our patio wall product as well as our AB Fence System, which is a great product for screening and sound barrier applications, you can find a solution to make your site more usable.

The site is conveniently separated into four main customer categories that lists the popular topics for each category first:

- Homeowners
- Residential Contractors
- Commercial Contractors
- Engineers, Architects and Building Officials

With over 600 pages of information available at your fingertips, we know you will be able to find what you need quickly.



Use our photo library to show potential customers the possibilities when using Allan Block products.



## Photos and Installation Videos

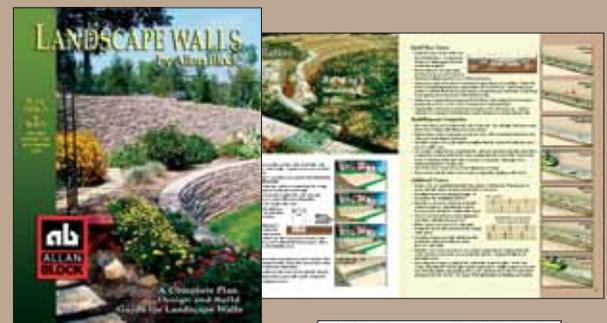
Easily navigate through our vast selection of project photos for each of our products. Broken down into popular applications, you can page through and see several photos that will give you great ideas of what you can do with Allan Block.

We also have a full library of installation videos available to see how to plan, design and build your next Allan Block project. Quickly learn how to build the correct way to shorten installation time and costs, and have an installation that will last a lifetime.

## Installation

Also available at [allanblock.com](http://allanblock.com) or in print format is our complete installation guide for Landscape Walls. This piece covers everything you need from getting started to numerous types of finishing options for your project. Quickly see how to build straight, curved or terraced walls, step ups and downs, lighting, water applications, reinforcement and much, much more. **Also available in Spanish.**

Once you have the basics of installation mastered, you can then download and use our estimating tool to determine the necessary materials you will need to complete your project. By entering in the specification of the project you can print out a complete material list that includes your block quantities, base and wall rock, geogrid, capstone, drain pipe and adhesive that will be needed.





## AB Products

Allan Block has several product lines to choose from to help you complete your projects. Our retaining wall collections have products designed for building small garden walls to larger landscape walls that can give a residential project a stunning makeover. We even have products available to help you build very large commercial projects.

Our **AB Courtyard Collection** can be used as a finishing touch to your retaining wall projects or used alone as an accent to your customers landscape. This 2-sided free-standing patio wall type product stacks up quickly and easily with little labor investment but with loads of curb appeal to the customer.

The **AB Fence System** is another maintenance free product that works well for screening or sound barriers. By adding decorative railing, lighting or patterns to the panels it is a beautiful option in place of wood fencing around your customers property.

### AB Retaining Walls



### AB Courtyard Walls



### AB Fence Systems



## Where To Buy/Colors/Availability

Now that you have browsed the site, check out the Where To Buy section to see exactly what products are available from your local dealer as well as what colors they come in.



## Training and Certification

The Allan Block Contractor Certification Program is designed to give you and your staff the proper training and tools to ensure top quality retaining walls are built. As a leader in the industry, Allan Block Corporation has developed these tools and training programs to help contractors get the knowledge and the resources they need.

With the help of our vast network of trained Allan Block Representatives, thousands of professionals have already taken advantage of our installation training, technical support, and the many tools we have available to help them plan, design and build with Allan Block products.

Once you have become a Certified AB Contractor, you are then eligible for some AB Rewards just for building with the Allan Block products.

To find out more about upcoming training or the AB Rewards, visit [allanblock.com](http://allanblock.com) or contact your local AB Representative today.





# Benefit from Allan Block Training

In 3 simple steps, learn the benefits and how easy it is to work with Allan Block. Then you can build beautiful projects to promote to potential customers.



## Step 1 -

To become a Level 1 Certified AB Contractor, you must attend an Allan Block Contractor Certification Training Course. This course covers the following topics:

- The advantages of the Allan Block product line
- How Allan Block products work
- Basic principals of wall design
- How Allan Block and geogrid reinforcement work together
- Basic design methodology
- Why walls fail
- AB Walls 2007 software outputs and wall estimating tools
- Proper methods for constructing an Allan Block wall.
- Complete a written test on building walls with AB products.
- Participation in a hands-on workshop to learn some of the finer points of wall installation.

## Step 2 -

Once Step 1 has been completed, the next step is for you to build an Allan Block wall that has a minimum height of 3 ft (0.9 m) and is a minimum of 300 units (full size or equivalent).

## Step 3 -

On completion of your wall project, notify your local AB Sales Rep. so that they can submit the appropriate paperwork to Allan Block Corp. to receive your Allan Block Certified Wall Installer Certificate and rewards.

Ask your local AB Sales Rep. how to qualify as an Experienced or Master Wall Builder.

**Get free rewards/gifts for building with Allan Block!**



**For more information visit our website at [allanblock.com](http://allanblock.com)**



To receive this *Landscape Lifestyles* newsletter by e-mail, sign up at [allanblock.com](http://allanblock.com).